# LANDON RUTTER

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#### PROFESSIONAL OVERVIEW

Highly motivated finance student with a strong academic record and a track record of entrepreneurial success. Self-starter with experience in business management, having founded and operated a car detailing company. Accepted into a professional sales program, set to earn a certificate in Strategic Selling. Skilled at managing multiple responsibilities, demonstrating leadership, and delivering results. Eager to build a solid foundation in finance, business operations, and sales strategies in a dynamic, growth-oriented role.

### WORK EXPERIENCE

## Onsite Dealer Solutions | Assistant Area Manager

August 2023- Present

- My role requires a balance of hands-on problem-solving and effective communication to ensure that associates, dealerships, and their clients experience service excellence every time
- Train, mentor, and motivate team members to excel in their roles.
- Collaborate with dealership managers to address needs and customize solutions.
- Resolve operational challenges promptly while maintaining client satisfaction.
- Coordinate team activities and workflows to ensure seamless service delivery.

# Gloss Garage KC | Owner

May 2022- Present

- Manage daily operations, foster client relationships, and ensure that every vehicle receives meticulous attention to detail
- Oversee all aspects of a premier mobile car detailing business dedicated to delivering top-quality services to vehicle owners
- Prioritize customer satisfaction and service excellence, and strive to make Gloss Garage KC a trusted name in automotive care

## Hy-Vee, Inc. | Stock Associate

May 2022-June 2023

- Efficiently managed inventory restocking, ensuring shelves were fully stocked, organized, and visually appealing to enhance the shopping experience.
- Collaborated with team members to execute timely product rotation, including checking expiration dates and removing unsellable items to maintain quality standards.
- Provided exceptional customer service by assisting shoppers with locating products, answering inquiries, and ensuring satisfaction.

## **Distinctive Outdoors / DS Lawn Care** | Snow and Ice Removal Specialist

May 2022-June 2023

- Performed snow and ice removal services to ensure the safety and accessibility of commercial, residential, or public spaces.
- Consistently met deadlines for snow clearance, responded promptly to emergency weather conditions, and adhered to safety protocols to minimize hazards for pedestrians and vehicles.

## EDUCATION

Kansas State University | Manhattan, KS | BA in Finance Saint Thomas Aguinas | Overland Park, KS

May 2028 May 2024

## SKILLS

Communication Team Management Problem-solving Business Operations Stress Management Adaptability Time Management Critical Thinking Decision-making Service Quality Negotiating Skills Customer Satisfaction