

# RYAN MYERS

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## EDUCATION

**Professional Strategic Selling**  
**Kansas State University**

Expected: Fall 2026

**Bachelors of Science in Business Administration**  
**Kansas State University**

Expected: Fall 2026

## EXPERIENCE

**Life Specialist**

**Farmers Insurance | Manhattan, KS**

Sep 2024 - Present

- Conducting both cold calling and pipeline follow-ups to engage potential clients.
- Successfully sold multiple Life Insurance policies within a short timeframe, demonstrating strong sales acumen and persistence.
- Developed resilience in handling objections and overcoming challenges in a competitive sales environment.
- Utilized Salesforce to manage leads, track sales progress, and maintain customer relationships.

**Rockstar Grill Operator**

**Waffle House | Gulf Shores, AL**

May 2023 - Aug 2023

- Was promoted throughout, given similar responsibilities as a manager.
- Helped manage other employees and dealt with inventory as well as the operation of grilling and the organizational structure of the orders.

**Owner Operator**

**Ryan Myers Mowing and Landscaping | Colby, KS**

Summer 2017 - Fall 2022

- Handled all mowing and most landscaping needs with quality work and low prices.
- Dealt with; accounting, sales & client acquisition, machinery operation & maintenance, and management of employees.

## CAMPUS INVOLVEMENT

**Leaders Team**

**Student Mobilization**

Aug 2023 - Present

- Student Mobilization is a faith-based, student organization committed to the growth of college students in their leadership, character & spiritual development.
- Learned the importance of leadership with the people around me to also help them grow in their faith.

**Campus Liaison**

**Kappelmann Pudentz Student Body Presidential Campaign**

- Attend internal meetings with other campaign team members and collaborate on campaign platforms.
- Provide feedback and help create campaign platforms.

**Manager**

**Kansas-State Men's Basketball**

Aug 2023 - May 2024

- Coordinating player development individually.
- Manage basketball team operations.