# CORBIN HERRON

Shawnee, KS 66226

✓ corbinherron19@ksu.edu

© 913-272-8538

# **EDUCATION**

# Bachelor of Science in Business Administration

Kansas State University | Manhattan, KS

Major: Professional Strategic Sales | Minor: Leadership Studies

Expected: May 2026

#### **EXPERIENCE**

#### Sales Intern

Sentrics Senior Living Technology | Ormond Beach, Florida

Sep 2024 - Present

- Designing and developing the intern program, contributing directly to its creation and refinement
- Through the delivery of ongoing feedback, evaluations, and implemented strategies to reduce churn, contributing to overall client information
- Discovered upsell and cross-sell opportunities, enhancing revenue potential and customer engagement

# Wholesale Delivery/ Store Employee

Justin's of Lenexa | Lenexa, Kansas

Nov 2023 - Aug 2024

- Pulling and delivering Wholesale orders to customers
- Customer Service
- Stocking Merchandise

#### Intern

Rally House | Overland Park, Kansas

May 2022 - Aug 2022

- Learned from Construction Managers on expansion methods
- Maintained store qualities throughout the KC Metro

# CAMPUS INVOLVEMENT

#### Member

Sigma Phi Epsilon, Kansas State University

Aug 2021 - Present

# Vice President of Member Development

Sigma Phi Epsilon, Kansas State University

Nov 2022 - Nov 2023

- Oversaw the development experience of each brother providing support and structure
- Managed the chapter's member experience by ensuring strong chapter leadership and operations

## Vice President of Recruitment

Sigma Phi Epsilon, Kansas State University

Nov 2021 - Nov 2022

- Recruited potential new members with a high standard on academics and leadership
- · Organized Excel sheets with contact information for candidates
- Constructed weekly meetings with Alumni, National Directors and Personal Mentors