

DILLON SPICER

SALES & MARKETING STUDENT

🏠 St. Joseph, MO

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EDUCATION

Bachelor of Science in Business Administration

Kansas State University | Manhattan, KS

Expected: May 2025

Major: Professional Strategic Selling | Minor: Marketing

EXPERIENCE

Sales Trainee

American Electric Company | St. Joseph, MO

May 2024 - Present

- Made suggestions to customers for items that complement other items
- Provided knowledge about electrical parts and their specific functions
- Communicated effectively to get the customer what they need and provide great customer service

Groundskeeper

Duncan Hills Golf Course | Savannah, MO

Jun 2022 - Present

- Ensure greens, fairways, tee boxes, and other playing surfaces are in good playing condition
- Reaffirm that all golf carts and groundskeeping equipment are well-maintained
- Collaborate with the team to build new amenities on the course to improve the aesthetics

Part-Time Sales Associate

Tradehome Shoes | Manhattan, KS

Sep 2021 - May 2024

- Provided customers with knowledge and service about various types of footwear and complementary products
- Handled cash and received payments through electronic payment systems
- Informed customers of different ways to take care of new shoes as well as any that may already be owned

Umpire

Savannah Youth Baseball League | Savannah, MO

May 2017 - Jul 2023

- Enforced game rules and maintained a fair playing environment, ensuring compliance with league regulations
- Provided clear and confident communication of decisions to players, coaches, and spectators
- Managed conflicts and resolved disputes professionally to maintain sportsmanship and order on the field

VOLUNTEER EXPERIENCE

Volunteer

St. Joseph, Missouri Fire Department

Aug 2023 - Aug 2023

- Interacted and engaged with other volunteers in an effort to plan event routes and provide water for participants

Referee

Savannah Youth Football

Aug 2020 - Oct 2020

- Officiated flag football games for the local youth football league in Savannah, Missouri