

# DYLAN CARTER

B U S I N E S S   M A R K E T I N G   M A J O R

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## EDUCATION

**Bachelor of Science in Business Administration**  
Kansas State University | Manhattan, KS

Expected: May 2025

- Major: Marketing

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## EXPERIENCE

### Sales Associate

Liquorland | Argyle, Texas

Jun 2023 - Aug 2023

- Received Employee Recognition for Having The Most Sales for the month of July
  1. Manage Various transactions with customers using cash registers.
  2. Checking ID by enforcing all liquor and tobacco laws; following all company policies and procedures, including health, safety, and security.
  3. Scan goods and ensure pricing is accurate
  4. Collect payments whether in cash or credit
  5. Cross-sell products and introduce new ones
  6. Resolve customer complaints, guide them and provide relevant information
  7. Greet customers when entering or leaving the store
  8. Maintain clean and tidy checkout area

### Server Assistant

Nicklaus Golf Club at LionsGate | Overland Park, Kansas

Apr 2019 - Oct 2020

- Customer service skills
- Conflict resolution skills
- Problem-solving skills
- Professionalism
- Ability to work in stressful environments
- Ability to work in fast-paced environments

### Automotive Sales Intern

Waxahachie Autoplex | Waxahachie, TX

May 2020 - Sep 2020

- Gain experience in car sales and marketing
- Target audience utility to create the best sales experience in the car business
- Organize media sales media for the company
- Maintained excellent customer service skills and sales performer
- Demonstrated excellent communication skills by working with people daily of diverse backgrounds
- Developed skills in prioritizing, organization, decision making, time management, and verbal/written communication skills

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## CAMPUS INVOLVEMENT

### Member

Pi Kappa Alpha Fraternity Kansas State

Oct 2021 - May 2025

### Social Chairman

Pi Kappa Alpha

Nov 2021 - Nov 2022

- Organize events for Greek Events
- Handle Financial Budget
- Go head to head with The Nationals Of Pi Kappa Alpha

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## VOLUNTEER EXPERIENCE

Sporting Event Volunteer  
Special Olympics

Feb 2023 - Present