Jack Tesoriero

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Manhattan, KS

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Education

Kansas State University, Manhattan, KS Bachelor of Science in Business Administration

Expected Graduation: May 2025

Organizational Management

Certificate in Professional Strategic Selling

Experience

Kansas State University Athletic Department, Manhattan, KS

2019-2023

Staff Supervisor

- Managed staffing of all Bramlage Coliseum/ Bill Snyder Football Stadium East lot parking employees
- Administered employee evaluations
- Utilized Microsoft Excel and Outlook to administer scheduling
- Monitored and prepared lots and facilities on game days
- Acted as a front-line reference point for patron concerns
- Oversaw pre/post-game traffic control

PepsiCo- Marysville Pepsi, Manhattan, KS

2022-present

Merchandiser

- Daily merchandising and rotation of assorted beverage inventories
- Constant communication with salespeople as well as store management
- Warehouse logistics such as preparing deliveries and organizing merchandise

Farm Bureau Financial Services, Manhattan, KS

2024 Summer

Storm Claims Intern

- Issued payments for storm loss claims
- Kept a current record of up to 50 claims at a time
- Was responsible for every step of the claims review process from opening the file to paying the insured
- Attended corporate gatherings, weekly and monthly meetings, and trainings
- Shadowed professionals in all departments across the company, including agencies

Proficiencies

- Customer relations
- Personability and relatability- someone clients always remember
- Effective middle and front-line management of employees and resources
- Shift scheduling and event planning
- Problem-solving
- Experience with Microsoft Office
- Sales calls and account management