

# KIERA RADER

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## EDUCATION

**Bachelor of Science in Business Administration**

Expected: May 2026

**Kansas State University**

Major: Professional Strategic Selling | Minor: Marketing

GPA: 3.6

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## EXPERIENCE

**Intern**

Sep 2019 - Present

**Stealth Technologies, LLC**

- Integrated order entry processes into QuickBooks Enterprise Solutions, streamlining financial tracking and reporting
- Efficiently managed online order fulfillment operations on platforms such as Amazon and Etsy
- Conducted meticulous data entry in Excel to calculate and track commissions paid to sales representatives

**Counselor**

Summer 2023 - Summer 2024

**Kanakuk Kamp | Lampe, MO**

- Developed a daily schedule of educational and recreational activities for 500+ children from junior high to high school
- Collaborated with colleagues to have an efficient team coordination and time management
- Was responsible for the care, safety and well-being of campers while assisting in their skill achievement and growth

**Intern**

Aug 2021 - May 2022

**State Farm**

- Collaborated with the marketing team to develop and implement social media strategies
  - Initiated outbound calls to targeted leads and prospects to introduce products/services
  - Conducted market research and competitive analysis to identify trends and opportunities
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## ACTIVITIES

**Director of Philanthropy**

Aug 2024 - Present

**Delta Delta Delta Sorority of Theta Iota Chapter (115+ members)**

- Ability to develop and implement effective fundraising strategies
- Strong verbal and written communication skills to convey our mission

**Vice President of Recruitment**

Jan 2024 - Present

**Sales Ambassador of the College of Business**

- Serve the National Strategic Sales Institute at the Kansas State College of Business
- Recruit new members into Professional Strategic Sales Program

**Director of Financial Operations**

Aug 2023 - May 2024

**Delta Delta Delta Sorority of Theta Iota Chapter (115+ members)**

- Manage annual budget of \$800,000+
  - Work collaboratively with fellow board members to set goals and prioritizing Tri Delta budgeting
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## SKILLS

PowerBI | Tableau | Microsoft Suite