

KAGAN LEIKER

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EDUCATION

B.S. Operations and Supply Chain Management w/minor in Strategic Sales

Kansas State University

August 2021- May 2025

- Cumulative 3.2 GPA
- Member Sigma Alpha Epsilon

CAMPUS INVOLVEMENT

**NSSI Sales Ambassador*

**Business Ambassador*

**SAE Social Chair*

**Multiple Volunteer Projects*

**Investment Club Member*

**Underclassmen Mentoring Program*

**Intramural Chair Member*

**Housing Finance and Budgeting*

EXPERIENCE

Operations Intern-Bonner Springs, KS

May 2024 – Aug 2024

Old Dominion Freight Line

- Supervised my zone of the service center on the dock consisting of 30 doors. Using AS400 I made the decisions when a trailer is ready to leave and when I could bring an empty back to the dock. I also had to supervise over 50 dock workers on their production in my zone to meet timelines every day. This included a manifest I would assign them to telling them where to unload and load.
- Tasked with a project to make Old Dominion more efficient with productivity and money saving. I successfully presented my project to the VP's and head of HR about how I could save the KCY service center over \$200,000 in a span of a year. This strategy is currently being implemented within the service center.
- I did multiple ride alongs with sales reps. Each of our sales guys runs 250 accounts and if one of those customers are down in revenue for the month they personally go to the customer and ask why. I saw the relationships and trust they have built with their customers. I learned how to build quotes depending on what is shipped and how it is shipped in AS400.
- Read and interpret shipping labels. Familiarity with, and in some cases ability to complete the various forms utilized in freight movement such as shipping orders, city stripping manifests, freight bills, overage/damage movement reports and exception forms.
- Maintained frequent contact with service center personnel; fast-paced and deadline oriented.

Operations Intern-Overland Park, KS

May 2023 – Aug 2023

Dynamic Logistix

- My team worked at optimizing and streamlining the logistics process. Coordinated with multiple customers, vendors, and internal resources to ensure packaging and loads met or exceeded expectations at or below the published rates.
- Became proficient in using 3GTMS, a powerful logistics software. I quickly learned how to navigate this tool, which enabled me to meticulously track loads at every stage of the supply chain.
- Exercised problem-solving skills. If delays occurred, I took the initiative to communicate with carriers and vendors, by making effective phone calls to resolve issues and mitigate any potential impact on our clients' supply chains. Consistently communicated to our partners the status and potential business impact.

EXEMPLARY SKILLS

****Customer Relationship Management***

****Enterprise Resource Planning***

****Sales and Sales Training***

****Building Business Value***

****Business Impact Analysis***

****Problem Solving***

****Time Management***

****Superior Communication***

****Team Motivator***

****Strategic Alliances***