

WILLIAM KONING

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EDUCATION

Bachelor of Science in Business Administration

May 2025

Kansas State University | Manhattan, KS

- GPA 3.74
- Majors: Marketing and Sales

EXPERIENCE

Cook

Sep 2022 - Present

Rock-a-Belly Bar & Deli | Manhattan, KS

- Train and successfully onboard more than 20 new hires
- Manage our food and supply inventory to sustain sales of hundreds of thousands of dollars
- Strategically manage our work force of 20 employees based on skill and work ethic
- Create new restaurant standards for operations and teach coworkers how to maintain them
- At the busiest, make 60 sandwiches with one other person in 19 minutes

Sales and Event Intern

May 2023 - Jul 2023

Chicken N' Pickle | North Kansas City, Missouri

- Coordinated a successful property event with another intern with a budget of \$400 and two weeks notice
- Completed field marketing by persuading dozens of families and sports teams to go to CNP after a tournament
- Attended two corporate networking events with outbound salesperson to acquire key accounts

Project Intern

May 2022 - Aug 2022

Maxus Properties | North Kansas City, Missouri

- Heavily used Microsoft Excel to aid in the creation of "cheat sheets" for potential acquisitions and drafting of financial statements
- Utilized Knock, a digital marketing program to record advertising expenses of the company's properties
- Used Esri, a demographic analysis application and researched competitors in future target markets to make informed decisions for the company's subsidiary, Chicken N Pickle

Associate

Feb 2021 - Aug 2021

Panera Bread | Olathe, Kansas

- Maintained high standards of customer service during high-volume, fast-paced operations
- Mastered point-of-service (POS) computer system to record thousands of dollars worth of transactions a day
- Demonstrated adaptability and trustworthiness, as management came to me first to complete important on-the-fly tasks

INVOLVEMENT

K-State National Strategic Selling Institute

- Completed roleplay as a sales manager coaching an employee for behavior commitment
- Sold and raised over \$3,000 for the NSSI's Benefit Auction and tracked them in Salesforce.

VOLUNTEER EXPERIENCE

Volunteer

Aug 2020 - Aug 2020

Catholic Charities of Northeast Kansas

Food Packager

Jan 2020 - Feb 2020

Harvester's

HONORS & AWARDS

Dean's List Scholar, Recipient

Fall 2022 - Present

Kansas State University

University Scholar Award, Recipient

Aug 2021 - Present

Kansas State University