


GANNON WALKER

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EDUCATION

Expected: May 2025

Bachelor of Science in Business Administration

Kansas State University | Manhattan, KS

- Major: Professional Strategic Selling

EXPERIENCE

May 2024 – Aug 2024

Sales Intern

Briggs Auto Group | Manhattan, KS

- Enhanced selling skills and gained experience in sales processes through direct sales of 12 vehicles
- Prospected and generated leads through cold calling, Facebook posting, and directly approaching

Kitchen Chef

Colbert Hills Restaurant | Manhattan, KS

May 2023 – Jan 2024

- Cooked in a team setting to efficiently provide satisfaction to customers through our service
- Aided in the creation of daily specials and completed preparation of produce

Client Manager/ Hands on repair

Exterior Home Repair and Painting | Topeka, KS

Apr 2022 – Sept 2022

- Sought out clients through door-to-door sales as well as word of mouth
- Demonstrated flexibility while transitioning between tasks such as painting, repairing homes, and communicating with clients

CAMPUS INVOLVEMENT

Member At Large: Executive Board

Pi Kappa Alpha Fraternity Inc. | Kansas State University

May 2024 - Present

- Analyze and track KPI's to ensure we meet our metric goals set/ meet metrics required to win top Pike Chapter awards
- Served on recruitment and met goal of 10 new members for Spring 2023; Met recruitment goal of 35 new members for Fall 2023

Kansas State Sales Ambassador

Apr 2024- Present

National Strategic Selling Institute | Kansas State University

- Recruit new or incoming students into the sales program at Kansas State University

