

RS

RYAN SCHIER

SUMMARY

Energetic sales student commended for working independently with limited supervision. Committed to consistently meeting challenges and supporting quality driven initiatives.

SKILLS

- Leadership Skills
- Excel Proficient
- Customer Service
- Trained to use Salesforce and other CRM systems

EXPERIENCE

COMMERCIAL CAREER INTERN

Huhtamaki | De Soto, Kansas | May 2024 - August 2024

- Researched and presented new product opportunities for our Costco account.
- Created a new engagement plan for our Walmart account using the Crystal Knows software.
- Analyzed current accounts (including Target, Publix, etc.) using Power BI and presented ideas for improvement.

WEALTH MANAGEMENT INTERN

Community America Credit Union | Lenexa, KS | May 2023 - August 2023

- Created and Presented a new onboarding process for recent college graduates.
- Shadowed multiple financial advisors.
- Participated in executive leadership roundtables.
- Gathered data and created a system that allowed advisors to measure their efficiency.

SERVER

Jose Peppers Restaurant | Overland Park, KS | January 2022 - August 2022

- Communicated well with customers, taking orders, making small talk and checking in on them frequently.
- Valued time management in a fast-paced environment.
- Maintained a well-kept environment by keeping tables and kitchen clean.

LEAD CASHIER

Bo Lings Restaurant | Overland Park, KS | January 2021 - August 2021

- Greeted customers over the phone and in person to take food orders.
- Managed cash and credit cards.
- Helped other staff members by running food to the tables.
- Cleaned and bussed tables.

MEMBER DESK ATTENDANT

Genesis Health Club | Olathe, KS | May 2020 - September 2020

- Greeted gym members.
- Folded clean towels and distributed to members as needed.
- Kept locker room maintained in a clean and orderly fashion.

COMMUNITY SERVICE

Overland Park, KS 66213

913-905-9064

ryanschier@ksu.edu

EDUCATION AND CAMPUS INVOLVEMENT

Bachelor of Science

Business Administration
Kansas State University, Manhattan, KS
Expected in May 2025

- Major- Professional Strategic Selling
- Minor- Leadership Studies
- 3.64 GPA
- Limestone Scholarship Recipient
- Vice President of Communications, Phi Delta Theta Fraternity, 2021-2023
- Sales Distinction Member, 2021-current

- Special Olympic Basketball - Assisted head coach with leading practices and games for special needs students. Developed skill and agility drills providing techniques to help the players develop their confidence level.
- Big Brothers Big Sisters KC - Assisted at multiple events helping with a variety of tasks to ensure the events were successful.
- Manhattan Emergency Shelter - Restocking supplies and helping to clean the shelter.
- Third Thursday - Set up and tear down at the events, assist with answering questions and maintaining crowd control.