

# JOSHUA ROSIN

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## EDUCATION

### BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

Kansas State University | Manhattan, KS | Expected: May 2025

- GPA: 3.7
- Major: Operations and Supply Chain Management
- Certificate: Professional Strategic Selling

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## WORK EXPERIENCE

### STUDENT GIFT OFFICER

Kansas State University Student Foundation | Manhattan, KS | Mar 2024 - Present

- Conduct cold calls to alumni across all departments, seeking philanthropic donations for Kansas State University colleges in a fast-paced setting.
- Guide alumni through the donation process, outlining potential funds and their impacts.
- Have actively contributed to the \$750,000+ fundraised by the Student Foundation this year.

### OPERATIONAL MANAGEMENT INTERN

Bluemont Hotel | Manhattan, KS | May 2023 - Aug 2023

- Collaborated closely with Sales Director, actively participating in high-stakes client meetings to provide insights, support sales presentations, and contribute to acquiring key accounts like the TCU Men's/Women's Basketball teams.
- Regularly attended team meetings, actively participated in forecasting sessions, and contributed to critical discussions regarding yearly reviews, enhancing team decision-making and strategic planning.
- Actively engaged in local community meetings on behalf of the company, fostering positive relationships with stakeholders, and promoting corporate social responsibility.

### EVENT COORDINATOR

BayouGatorCrawFest | Manhattan, KS | Jan 2023 - Apr 2023

- Coordinated and executed 5+ small-scale events, including meetings, gatherings, and fundraisers, ensuring seamless logistics and exceeding client expectations.
- Established strong relationships with clients, vendors, and venue managers, fostering partnerships that contributed to event success and long-term business growth.
- Engaged with diverse clientele across multiple towns, using persuasive communication to exceed sales targets by nearly \$1200.

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## CAMPUS INVOLVEMENT

### ACTIVE MEMBER

Sales Ambassador's Program | Apr 2024 - Present

### ACTIVE MEMBER

Kansas State University Alpha Kappa Psi | Sep 2023 - Present

### SOCIAL CHAIRMAN/KITCHEN MANAGER/ACTIVE MEMBER

Phi Delta Theta | Aug 2021 - Present