

QUINTON PFAFF

🏠 Overland Park , KS 66085

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EDUCATION

Kansas State University | Manhattan, KS
Bachelor of Science in Business Administration

Anticipated: May 2027

- Major: Professional Strategic Selling, Minor: Entrepreneurship, Certificate: International Business
- GPA: 3.8

PROFESSIONAL EXPERIENCE

Construction Contraction Firm | Overland Park, KS
Project Manager

May 2021 - Present

- Coordinating, ordering, and delivering all building material supplies
- Overseeing material storage and overall job site cleanliness
- Serving as the point of contact on job sites in the absence of the contractors

RESEARCH EXPERIENCE

Center For Advanced Professional Studies | Overland Park, KS

Business model innovation and business plan development

Entrepreneur

Jan 2022 - May 2023

- Developed a two-year financial plan, stress-test financials, and start-up costs for Dining To-Go and Nextdoorgig business model concepts
- Produced a prototype for MVP (minimum viable product)
- Validated product-market fit and identified key competitive advantages
- Competed at Kansas City Invention Convention, Entrepreneurship Challenge, and University of Kansas Shark Tank competition

HONORS & AWARDS

Kansas State University
Menard Family Scholar

Aug 2023

- Year-long, cohort-based program for outstanding freshman business students.
- Designed to foster leadership development, ethical decision-making, and innovative thinking while gaining technical knowledge and skills through rigorous coursework.

Kansas Competitions

Business Model Innovation and Business Plan Competitions

Kansas City Invention Convention – 2nd place

Entrepreneurship Challenge – Finalist

University of Kansas Shark Tank Pitch – 2nd place

Kansas State University
Dean's List

VOLUNTEER

Catholic Charities, TurnStyles, Vacation Bible School

Jun 2021 - Present

- Coordinated distribution station for a monthly mobile food drive
- Reviewed quality and coordinated the inflow of donations