

JACK PEARSON

PROFESSIONAL STRATEGIC SELLING

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EDUCATION

Bachelors of Science in Business Administration
Kansas State University | Manhattan, KS

Expected: May 2026

- GPA 3.69
- Major: Professional Strategic Selling

EXPERIENCE

President

Sigma Alpha Epsilon, Kansas Beta | Manhattan, Kansas

Jan 2024 - Present

- Lead an Executive Board of 12 people to properly manage a chapter of 112 members
- Served as the House Manager during calendar year 23'; manage maintenance, Stock/ Supplies, and ensure the cleanliness of the house

Laborer

Kansas State Feed Mill | Manhattan, Kansas

Sep 2023 - Present

- Expanded knowledge of feed and grain sciences
- Worked on a team of student workers to make animal feed for clinical trials

Crew Leader

Messengers Lawn and Landscape | Overland Park, Kansas

Jan 2021 - Present

- Lead crews between 12-20 workers on 12-24 hour shifts to remove snow from commercial businesses and maintenance provided residential neighborhoods
- Expanded leadership skills to ensure jobs were done correctly and did not damage any property beneath the snow

Site Manager

Gray Building Company LLC | Leawood, Kansas

Jan 2019 - Aug 2023

- Led 13 residential job sites to ensure project progress, site cleanliness, and quality standards
- Led residential Demolition teams of 5-12 people

CAMPUS INVOLVEMENT

Member

Order Of Omega

Mar 2024 - Present

Ambassador, Awareness Committee

National Strategic Selling Institute Ambassadors

Jan 2024 - Present

- Ensure the growth of the Sales Program, recruited 120 new students into the program this spring
- Manage relationships with our current corporate partners to ensure the programs continued success

Bull Pen Catcher

Kansas State University Baseball Team

Aug 2022 - Present

- Work with the baseball team to help catch bullpens
- Assist with practice and game preparations