

WILLIAM MEEK

STUDENT OF FINANCE, SALES, AND
INVESTMENT MANAGEMENT

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EDUCATION

Bachelor of Science in Business Administration
Kansas State University | Manhattan, KS

Expected: May 2025

- 3.927 GPA
- Finance Major, Professional Strategic Selling Certificate, and Investment Management Certificate
- Security Industry Essentials Exam (SIE)

EXPERIENCE

Finance Business Partner Intern
Textron Aviation | Wichita, KS

Jun 2024 - Present

- Gained experience with financial analysis, price forecasting, data interpretation, scenario planning, variance analysis, financial modeling, and long range plan creation
- Developed an understanding of the key business factors that drive net operating profit, as well as how financial projections/ analysis support business operations as a whole
- Expanded communication skills through various cross functional projects

Financial Security Sales Intern
Security Benefit | Topeka, KS

May 2023 - Aug 2023

Financial Services Industry

- Assisted the internal sales team with the process of customer support, investment analysis, security sales, and client meeting scheduling
- Responsibilities included communication with business partners, creation of customer reports on Salesforce, product marketing, and passing the SIE exam

Salesperson
Brown's Shoe Fit Co. | Topeka, KS

Aug 2018 - Aug 2022

Customer Service Based Retail Store

- Responsibilities included communicating with customers, discovering their needs, and walking them through the buying process
- Sold \$137,000 worth of product in the year 2020 as a part time worker

CAMPUS INVOLVEMENT

Member
Center for Risk Management Education and Research

May 2024 - Present

- Consists of studying organizational risks that are inherent in our global society by working with industry partners to complete consulting projects, conducting collaborative research, and team risk mitigation projects

Member
Student Finance Association

Aug 2023 - May 2024

- Consisted of exposure to the financial industry through interactions between professionals, staff members, and passionate finance students

Peer Finance Tutor
Kansas State University

Aug 2023 - Nov 2023

- Conducted one-on-one and group tutoring sessions for students looking to expand their comprehension of their classes
- Assisted with exam preparation, homework assignments, and practice problems

Director of Community Service
Sigma Alpha Epsilon

May 2022 - Dec 2022

- Consisted of reaching out to organizations within the community to plan events and tracking the hours of 110 members
- Reached over 1,400 hours of service throughout the semester as a group