GRANT LONGWELL

Stilwell, Kansas

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EDUCATION

Professional Strategic Selling

Kansas State University | Manhattan, Kansas

Minor-Spanish

GPA: 3.8

Intensive Spanish Program

University of Belgrano | Buenos Aires, Argentina

2024

Participated in a month-long study abroad program focused in spanish linguistics.

EXPERIENCE

Service Representative

XR Medical | Kansas City, Kansas

Jun 2024 - Present

Expected: 2025

Currently assisting in managing and maintaining client accounts as well as working with sales representatives to ensure quality and timely customer care.

Outside Sales Intern

Uline | Omaha, Nebraska

May 2023 - Aug 2023

Worked developing and expanding business in the Omaha, Lincoln and Council Bluffs area visiting over 125 current customers and executing over 50 in person cold calls.

Associate

River Pools | Kansas City, Kansas

May 2022 - Aug 2022

Assisted in installing fiberglass pools which includes excavation, plumbing, and problem-solving

Greenskeeper

Loch Lloyd Country Club | Loch Lloyd, Missouri

May 2021 - Aug 2021

Worked on facilitating and maintaining the golf course as well as fixed and maintained machinery within the maintenance shop

MEMBERSHIPS & AFFILIATIONS

Member

Foreign Language Society

Sep 2021 - Present

Social Chair

Beta Theta Pi Fraternity

Aug 2022 - May 2023

Coordinator for all social events for the fraternity for the school year 2022-23 which included managing a budget of over 30,000 dollars.

HONORS & AWARDS

Lockton Sales Competition Merit Award

Kansas State Sales Program

Apr 2022

University Scholar Award

Kansas State University

Mar 2021