

Simon Lee

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1828 Elk Road
Clay Center, KS, 67432

Education

Kansas State University, Manhattan, Kansas
Bachelor of Science in Business Administration
Major: Professional Strategic Selling

Expected Graduation: May 2026

Clay Center Community High School
High School Diploma

Graduation Date: May 2022
GPA: 3.9

Experience

Bunzl Processor Division
Sales Intern

Riverside, Missouri
June 2024 – July 2024

- Set Outbound Cold Call meetings that fit on a sales rep's geographic schedule
- Traveled and achieved real-world experience by shadowing prospective sales reps in their territories
- Called on dormant accounts, personally quoted \$250,000+, and received over \$10,000 in invoices

Involvement

National Strategic Selling Institute
Sales Team Member

Kansas State University
May 2023 – May 2024

- Earned a position in internal sales competition to compete at local and national sales competitions
- Attend training sessions that work to enhance sales understanding and improve personal selling skills
- Participate in role-play scenarios that work to replicate field interactions

Sales Ambassador Member

May 2023 – Present

- Attend weekly meetings to go over how to recruit and grow the sales program at Kansas State
- Give tours to new incoming students interested in the sales program
- Delivered a sales program presentation to students enrolled in the College of Business

FarmHouse Fraternity
Social Chair

November 2023-Present

- Organize and plan four different social events
- Main source of contact for all different outlets of communication of the fraternity
- Collaborate with different

International Buddies

August 2022 – Present

- Developed relationships with foreign exchange students new to Kansas State and Manhattan
- Worked through language and cultural barriers to help more efficiently

Awards

Entrepreneurship Pitch Award

- Was selected as the best sales pitch to investors amongst a group of peers
- Led and organized a group of people into an award-winning entrepreneurship pitch group

Brother of the Week (Farmhouse Fraternity)

- Was voted as the most hardworking member of Farmhouse on several different weeks
- Served others by taking a hand helping others with homework as well as cleaning