

# Sean Kraus

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## Education

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<b>Bishop Carroll Catholic High School, Wichita, KS</b> Football Team Member (2 years) Baseball Team Member (1 year)	August 2017-May 2021
<b>Butler Community College, El Dorado, KS</b> <i>Associates of Science in Business Administration</i> RA (2021-2022) Box Office Scholarship (2021-2022)	August 2021-May 2023
<b>Kansas State University, Manhattan, KS</b> <i>Professional Strategic Selling (Graduating May 2025)</i> Member of National Strategic Selling Institute (2023-Current)	August 2023-Present

## Experience

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### Internship

*Textron Aviation-New and Used Aircraft Sales* June 2024 - Present

- Provided tours of factory and service center to potential buyers
- Presented product presentations biweekly to the senior leadership team
- Created an aviation buzz video over the Textron Aviation Parts Distribution

*Textron Aviation-Aftermarket Sales Team* May 2023 – August 2023

- Analyzed flat rates for maintenance actions assembled by the manufacturer of the plane
- Entered data into excel containing service center flat rates compared to authorized flat rates
- Worked to decrease number of incorrect invoices caused by the inconsistency in flat rates

### Supervisor

2018 – Present (*Summers*)

*Kraus Mowing*

- Provide quality customer service and resolve customer concerns
- Complete all paperwork and provided accurate billing to customer
- Fill out maintenance log and perform maintenance on equipment

## Honors and Awards

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- Pi Theta Kappa Scholarship
- Butler Community College Dean's List
- Awarded enrollment to Engineering Class for 3.0 and above students

## Skills

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- Persistent and ability to focus on task at hand
- Positive communication, good customer service, and ability to foster strong relationships
- Proficient in Microsoft Excel, Word, and PowerPoint
- Course work complete in Statistics, Calculus, Financial Accounting, etc.

**References available upon request**