

JOHN LUKES

Glenville, MN

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EDUCATION

Bachelor of Science in Business Administration
Kansas State University | Manhattan, KS.

Expected: May 2025

- Major: Professional Strategic Selling
- GPA: 3.22

EXPERIENCE

Sales Intern

PepsiCo | Pleasant Prairie, WI

June 3rd – August 9th

1. Completed summer project by creating QR codes for merchandising assistance
2. First-hand experience customer management and order building
3. Gaining sales experience through shadowing sales leaders

Service Team

Panera Bread | Manhattan, KS.

Oct 2022 - Present

4. Utilize teamwork in fast-paced work environment
5. Delivering quality assistance to customers for all their needs
6. Maintaining optimal performance with constant change in the workplace

Meat Clerk

Hyvee Inc. | Albert Lea, MN

Jun 2017 - Aug 2019

1. Lead closing shift members in nightly operations
2. Adjustable position within the department based off managerial need
3. Offered highest customer satisfaction through counter and cutting service

ACTIVITIES

Member

Kansas State Sales Distinction Program

Sep 2021 - Present

1. Attend presentations hosted by business professionals on various topics
2. Take part in networking opportunities with companies and leaders
3. Participate in sales competitions to build skill and develop confidence

Philanthropy Chair

Sigma Tau Gamma

Jan 2021 - Present

1. Organize community service opportunities for the chapter
2. Encourage strengthened relationships between chapter and philanthropic organizations
3. Manage and record volunteer hours for all chapter members