Sophia Jaworski

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EDUCATION

KANSAS STATE UNIVERSITY

Entrepreneurship Major Graduation Date: May 2027

LINKEDIN LEARNING | VIRTUAL

Building Resilience Certification

- Graduated: Aug 2024
- This course taught me the importance of resilience and reflection in stressful positions.
- I was taught the "what, why, and how of resilience skills" which enabled me to be more effective in my everyday life and workplace.

Developing Your Emotional Intelligence Certification

Graduated: Aug 2024

- This course showed me how to reach goals and build relationships and successful teams.
- I learned that EQ enables success in day-to-day life and workplace relationships.
- I can easily adapt and resolve issues with this new knowledge.

KANSAS STATE UNIVERSITY

Sales Certificate

PROFESSIONAL EXPERIENCE

ULTA INC. | MANHATTAN, KS

Beauty Advisor Jan 2024 - Present

This opportunity taught me professionalism, adaptability, customer service, and memorization. I used organization and knowledge to benefit my customers.

CARETAKER | SHAWNEE/OLATHE, KS

Full-Time Nanny May 2019 - Aug 2024

- Organized and executed daily schedules, including educational activities, outdoor play, and age-appropriate games that promoted physical and cognitive development.
- · Provided comprehensive care for two children, ages 11 and 3, during the summer and winter months, ensuring their safety, health, and well-being in the absence of parents.

PRAYER BOX COFFEE | SHAWNEE, KS

Barista May 2022 - Aug 2023

- Developed a passion for entrepreneurship by learning the inner workings of a small business, including inventory management, order processing, and workflow optimization behind the counter.
- Enhanced customer retention through personal connection, improving customer engagement, and fostering a

community-oriented atmosphere.

• Delivered exceptional customer service by creating a welcoming atmosphere, building strong customer relationships, and personalizing experiences for regular customers, leading to increased customer satisfaction and loyalty.

PROJECT EXPERIENCE

SALES ROLEPLAYS | MANHATTAN, KS

Bunzl Two-Step Roleplay

Jan 2024 - May 2024

- Presented a Bunzl shoe product to two individuals in the safety and spending department.
- Built confidence and taught professional presentation of a product.
- This allowed me to consider company needs and benefits.

SKILLS AND STRENGTHS

Driven || Efficient || Emotional Intelligence || Hardworker || Organization || Resilience || Inspired