

# MEGAN HAYMAKER

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## EDUCATION

**Bachelor of Science in Business Administration**  
Kansas State University | Manhattan, KS

Expected: May 2025

- GPA 3.86
- Major: Marketing
- Minor: Personal Financial Planning
- Certificate: Professional Strategic Selling

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## EXPERIENCE

### Commercial Sales Intern

Commerce Bank | Kansas City, MO

May 2024 - Aug 2024

- Built and maintained valuable networking connections, enhancing business relationships and expanding my professional network.
- Conducted sales cold calls to potential clients, gaining insights into sales strategies and techniques from experienced professionals and demonstrating strong communication and persuasion skills.
- Developed and refined sales pitches to effectively communicate product benefits, resulting in improved engagement during cold calls.
- Collaborated with the sales team to brainstorm strategies, share insights, and optimize outreach approaches.
- Managed multiple tasks efficiently in a fast-paced environment, balancing cold calling, follow-ups, and administrative duties.

### Host

Minsky's Pizza | Shawnee, KS

Nov 2020 - Feb 2024

- Demonstrated leadership skills to train and mentor a team of 10 hosts, resulting in improved customer service
- Used problem solving skills to successfully resolve customer complaints and conflicts, resulting in improved customer retention
- Applied time management to maintain high standards of customer service during high-volume, fast paced environment

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## CAMPUS INVOLVEMENT

### Director of Leadership

Pi Beta Phi, Kansas State University

Nov 2023 - Present

- Designate and interview Pi Beta Phi members for positions that help guide our chapter

### Member

Invest-A-Cats, Kansas State University

Sep 2023 - Present

- Invest-A-Cats allows me to practice what I have learned in class: making investments and working with professionals

### Member

Women In Business, Kansas State University

Fall 2021 - Present

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## HONORS & AWARDS

### Limestone Award Scholarship Recipient

Kansas State University

Fall 2021 - Present

### K-State Alumni Association Legacy Scholarship Recipient

Kansas State University

Aug 2021 - May 2022