

MATTHEW FINNANE

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SALES

EDUCATION

**Bachelor of Science in
Business Administration/
Sales**

May 2025

Kansas State University | Manhattan Kansas

3.52 GPA

SALES EXPERIENCE

**Aircraft Service Sales
Representative Intern**

Jun 2024 - Aug 2024

Textron Aviation | Wichita Kansas

- Used CRM systems to properly help manage accounts as well as keep them updated.
- Created quotes as well as product revisions for customers.
- Developed a sales tool to educate wider sales team of plane modifications.

Cashier/ Utility

May 2023 - Aug 2023

Hy-Vee Grocery Store | Warrensburg Missouri

- Tended to customers with superb customer service.
- Switched around multiple jobs including demonstrations, stocking, and running cash registers.
- Completed challenges when asked with efficiency and professionalism.

Manager/ Sales

Aug 2019 - Aug 2021

Northside Feed and Supply | Warrensburg Missouri

- Answered questions about store and addressed concerns to the customers' satisfaction.
 - Restocked and organized merchandise uniformly.
 - Worked flexible schedule and took extra shifts to meet business needs.
 - Operated manual electric pallet jacks, safely transporting feed.
 - Hauled and delivered feed to customers vehicles in a timely manner.
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SKILLS

- CRM Software Proficiency
- Customer Service Skills
- Relationship Building
- Public Speaking