

Jillian Doebbeling

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EDUCATION

KANSAS STATE UNIVERSITY, Manhattan, Kansas

Anticipated May 2025

Bachelor of Science in Business Administration

Major: Marketing | Certificates: Strategic Selling and Digital Media/Pop Culture

GPA: 3.13

EXPERIENCE

SPIN! NEAPOLITAN PIZZA

March 2019 – Current

Front of House Staff

- Skilled in ability to handle cash transactions accurately, process payments, and manage point-of-sale systems efficiently.
- Demonstrate ability to multitask in a fast-paced environment, maintain cleanliness and organization, and adapt to high-pressure situations.
- Act as a team player with excellent communication skills and a commitment to exceeding customer expectations.

DOWN SYNDROME INNOVATIONS

Event Volunteer

October 2017 – Current

- Passionate volunteer at Down Syndrome Guild of Greater Kansas City committed to making a positive impact on the community and the lives of those with disabilities.
- Actively contribute time and effort to support various initiatives, including the annual Step Up for Down Syndrome Walk, Down Syndrome Guild Prom, and Special Olympics which help foster connections with those served by the organization.
- Collaborate with diverse groups of volunteers and community members.

ACTIVITIES

ZETA TAU ALPHA

Director of Membership

February 2023 – Current

- Implement member retention strategies, supervise teams within the committee, organize events and facilitate communication between members and executive board.
- Demonstrate time management and organizational skills through leading a team, effectively coordinate tasks, meet deadlines, and optimize resources to achieve successful outcomes.

Belonging Committee

February 2023 – Current

- Foster a welcoming environment for new members, ensure a positive and uplifting membership experience through supportive initiatives and activities.

K-STATE SALES PROGRAM

Dedicated Member

August 2022 – Current

- Collaborate with peers to develop and refine innovative sales strategies, incorporate market research and customer-based approaches to drive revenue growth.
- Apply critical thinking and problem-solving skills to real-world sales scenarios, gain valuable experience in crafting persuasive pitches and closing job-related deals.