

NICOLE CRIST

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EDUCATION

Graduation expected in May 2025

Bachelor of Science: Horticulture Production

Minor: Business/Entrepreneurship and Innovation

National Strategic Selling Institute: Certificate of Professional Strategic Selling

Kansas State University | Manhattan, KS

- Dean's List (2021-2024)
- Glotzbach Scholarship Recipient
- Awarded Limestone Scholarship
- Relevant Coursework: Plant Propagation, Plant Pathology, Marketing, Entrepreneurship and Strategic Sales
- Professional Development: Horticulture Club, National Honor Society of Horticulture and Commercial Pesticide Applicator License

PROFESSIONAL SUMMARY

Completed two internships, maximizing career experience while working towards my degree exhibiting great initiative and field passion. Experienced horticulture intern that is adaptable and able to work with a team, but also successful working independently. Performance history of developing strong collaborative relationships and delivering results regarding technical and practical skills. Skilled at creating displays to promote higher sales and client traffic. Exhibits exemplary team-building and project oversight skills.

SKILLS

- Knowledge of Ornamental Plant
- Greenhouse Operations Experience
- Adaptability and Time Management
- Excellent People Skills
- Proficiency using Microsoft Excel, Word and PowerPoint
- Educational and Professional Sales
- Analytical and Critical Thinking

PROFESSIONAL EXPERIENCE

May 2024 - Aug 2024

Horticulture

Production Intern

Loma Vista Nursery -
Ottawa, KS

- Shadowed all departments of a wholesale nursery such as propagation, sales, inventory, quality control and shipping.
- Used Excel and inventory software to complete quality control analysis.
- Developed a system to increase efficiency when conducting quality control checks on orders and field operations.
- Presented ideas regarding marketing and plant health.

May 2023 - Aug 2023

Horticulture Intern

Monrovia Nursery -
Dayton, OR

- Shadowed sales professionals to gain deeper insight into best practices and strategies for maximizing sales revenue.
- Participated in sales meetings and presentations to gain knowledge on how sales departments are structured.
- Observed and assisted in departments such as propagation, sales, growing and shipping on a 1000 acre wholesale nursery.
- Working as a team to analyze problems and helped assist on marketing/sales displays and organize plant material for trade shows.

