

HANNAH BROYLES

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EDUCATION

Bachelor of Science in Business Administration - GPA: 3.4/4.0 Expected: May 2025
Kansas State University | Manhattan, KS
Major: Professional Strategic Selling; Minor: Leadership Studies

EXPERIENCE

Summer Sales Intern May 2024 - Present

Lockton Affinity | Overland Park, KS

- Proactively contacted clients for applications to generate new business
- Averaged 80 lead calls a day
- Conducted/participated in meetings with Carriers
- Presented a project on "Studying 3 current programs and suggesting another program we should target and why"

Rotational Intern May 2023 - Jul 2023

Lockton Affinity | Overland Park, KS

- Collaborated with other interns and associates within the company to complete special projects designated to each department
- Participated in meetings with carriers to learn more about Lockton and the carriers company
- Performed prospecting calls to potential clients
- Worked with the Lockton interns to put together a final presentation on how to market and sell Lockton Affinity to Generation Z

Camp Leader and Front Desk Jan 2020 - Jan 2023

Genesis Health Club | Olathe, KS

- Worked at the front desk and assisted members with any questions or concerns that they had.
- Directed each member of the gym on where certain things were and helped them with any issue.
- Assisted my manager in helping at the summer sports camp run smoothly and took care of around 30 kids at a time. Used lots of time management and problem solving skills while creating a fun and creative work environment.

CAMPUS INVOLVEMENT

Member Sep 2023 - Present

Sales Distinction Program

- Program created for Professional Strategic Selling students at Kansas State.
- Participates in a series of different activities that benefit our future at Kansas State and in the business world.

Kansas State University Sep 2022 - Present

Women of Business Club

- Collaborated with other women in business and learned how to utilize my skills of communication, time management, problem solving and leadership.

Member Sep 2021 - Present

Sigma Kappa Sorority

- Worked with the Vice President of Philanthropic Services by helping her coordinate different philanthropy events to different fraternity and sororities
- Worked with the Vice President of new member education and COB to help conduct events for our new members and potential new members

VOLUNTEER EXPERIENCE

Volunteer Helper Feb 2022 - Mar 2022

Boys and Girls Club

- Was a group leader for a day at the Boys and Girls Club. Taught the kids about keeping our earth clean and what ways we could help.

Group Leader Sep 2018 - Jul 2020

Church of the Resurrection

- Held a position as a group leader and helped make sure everything was managed well and that everyone coming to the church was satisfied.

Camp Leader Jun 2018 - Jul 2020

Youthfront Camp

- Collaborated with other volunteers to guarantee the camp ran smoothly.

- Held multiple positions that included managing time and making sure our customers were satisfied.