

PAIGE BROCKMAN

pbrockma@ksu.edu • 913-200-7874 • Manhattan, KS 66502

EDUCATION

KANSAS STATE UNIVERSITY | MANHATTAN, KS
Bachelor of Science in Business Administration | Expected: May 2025

Professional Strategic Selling Major

JOHNSON COUNTY COMMUNITY COLLEGE | OVERLAND PARK, KS
General Studies | Transferred: Dec 2022

EXPERIENCE

BATH AND BODYWORKS | 409 N 3RD PL SPACE 5, MANHATTAN, KANSAS, 66502
www.bathandbodyworks.com/
Sales Associate | Jan 2024 - Present

- Assist customers with product selection and provide information on promotions and sales.
- Maintain store cleanliness and product displays to ensure an appealing shopping environment.
- Process sales transactions efficiently and accurately at the cash register.

PRAIRIELAND PARTNERS | 1001 S WIND DR, WAMEGO, KS 66547
<https://www.prairielandpartners.com/>
Ag Dealer Intern | May 2024 - Aug 2024

- Assist the sales team by preparing detailed product information and presentations for John Deere equipment.
- Conduct market research to identify potential customers and John Deere machinery and services opportunities.
- Communicating with other departments, customers, and selling pieces of equipment.

BULL CREEK DISTILLERY | 20559 S LONE ELM RD SUITE C, SPRING HILL, KS 66083
Server | Aug 2021 - Oct 2023

- Kept long-lasting relationships with customers
- Used communication and selling techniques to upsell during my shifts
- Solve conflicts with customers through active listening, communication, critical thinking, and problem-solving
- Collaborated with a group to recommend menu updates resulting in two new items being added

SCOOTER'S COFFEE | 1850 E SANTA FE ST, GARDNER, KS 66030
Barista | Jul 2020 - Aug 2021

- Trusted to make final counts in finances
- Great first impressions due to fast-paced window times
- Led my team during shifts when the manager was not present
- Used attention to detail to ensure the quality of the product being served

HONORS & AWARDS

JOHNSON COUNTY COMMUNITY COLLEGE
President's Honor Roll | Dec 2022

MEMBERSHIPS & AFFILIATIONS

NATIONAL STRATEGIC SELLING INSTITUTE
Member | Mar 2024 - Present

PHI THETA KAPPA
Member | Oct 2022 - Present