

Abigayle Rockers

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EDUCATION

Kansas State University, Manhattan, KS
Bachelor of Science in Business Administration
Major: Marketing
Minor: Leadership, Personal Financial Planning
Certificate: Professional Strategic Selling

Expected Graduation: December 2024
GPA: 4.0

Johnson County Community College, Overland Park, KS

August 2020-May 2021
GPA: 4.0

EXPERIENCE

Summer Intern, Winter Intern Overland Park, KS. June 2023- August 2023, December 2023-January 2024
Prosperity Advisors

- Attend client meetings
- Job shadow planning team members
- Meet one-on-one with senior advisors for mentoring sessions
- Participate in training sessions on different topics related to financial planning including:
 - Business relationships including broker-dealer, custodians, and regulatory organizations (FINRA and SEC)
 - Financial planning software (MoneyGuidePro)
 - Insurance (life, LTC, and disability)
 - Account types (commission-based vs fee-based) and registrations
 - Investment management, philosophy, and proposal generation (Kwanti and Morningstar)
 - Tax planning strategies
 - Variable annuities
 - Roth conversions, backdoor Roth, and mega backdoor Roth strategies
 - Estate planning
 - Charitable giving strategies
 - Market and economic update webinar presented by JPMorgan and Prosperity's Chief Investment Officer
- Complete various projects assigned

Tanning Consultant, Manhattan, KS.

February 2022- Current

Sun Tan City

- Offered tanning consultancy services to clients.
- Recommend lotions and other products to clients based on their needs.
- Maintained knowledge on current sales, promotions, and policies.
- Check in over 80 clients per shift while creating professional relationships and a enjoyable environment.
- Received employee of the month during October 2022.

Facility Manager, Overland Park, KS.

April 2021- September 2021

Midwest Pool Management

- Gained experience in management positions, which included scheduling, lead training activities, and took control, care, and responsibility for situations
- Demonstrated exceptional customer service while creating a safe and comfortable environment for all patrons and attended to their needs
- Organized neighborhood pool parties for over 1700 patrons, swim meets, swim lessons, as well as banquets held at the pool locations

- Acquired excellent communication skills by providing feedback to lifeguards as well as communicating issues with upper management

Store Associate, Overland Park, KS

September 2020-April 2021

Michaels Craft Store

- Processed customer transactions including credit, cash, exchanges, returns, and refunds for over 20 customers an hour
- Maintained a clean store by performing general cleaning duties such as vacuuming, mopping, and wiping down stations
- Helped restock returned items as well as items misplaced throughout the store
- Created a welcoming and efficient environment for all customers by greeting over 200 customers a day, assisting with questions and needs, as well as creating successful relationships with said customers
- Actively stayed informed about latest sales offerings and loyalty programs

Lifeguard, Overland Park, KS.

Summer 2017-2020

True Guard Aquatics

- Monitored a 2800 ft.² pool, additional baby pool, and bathrooms to ensure a clean and enjoyable environment for patrons
- Provided a safe environment for over 400 members from four facilities to swim while strictly enforcing pool rules and offering customer service
- Completed 60 hours of lifeguard training including becoming CPR and first aid certified
- Reacted quickly to emergency situations including the rescue of three drowning incidents

INVOLVEMENT

College of Business Administration, *Member*, Kansas State University

Spring 2020-Present

Turning Point USA, *Secretary*, Overland Park, KS

Fall 2019-June 2021

HONORS & AWARDS

Employee of the Month, *Recipient*, Sun Tan City

October 2022

Phi Theta Kappa Scholarship, *Recipient*, Johnson County Community College

Fall 2020-Present

Dean's List Scholar, *Recipient*, Kansas State University

Fall 2021

Presidents List Scholar, *Recipient*, Johnson County Community College

Spring 2021

Employee of the Month, *Recipient*, Michael's Craft Store

April 2021

Dean's List Scholar, *Recipient*, Johnson County Community College

Fall 2020

National Honors Society, *Recipient*, Blue Valley Northwest

Fall 2018-Spring 2020